



Asia LEDS Partnership Regional Workshop

Managing Risks to Renewable Energy Off-Takers

Green Growth Sector Committee

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About us



General information

Established in May 2014, Green Growth Business Sector Committee (GGSC) aims to work with stakeholders to fulfill its mission: to facilitate the mainstreaming, abolishment of barriers and development of the conditions that are essential for Green Business to prosper in Vietnam.

Focus areas of the GGSC

Renewable Energy; Energy Efficiency; Clean technologies and environmental technologies (including water, waste and sanitation); Financing Green Business; Sustainable Buildings; Urban & Industrial Green Growth

Committed members

- Dragon Capital
- Holcim
- Mr. Ywert Visser
- IndoChina Legal
- Pracsis South East Asia
- Terramar GmbH RRO in HCMC
- Future Technology Vietnam Co., Ltd.
- Intesa Sanpaolo S.p.A
- Mr. John Curtis Vanderbrug
- Duane Morris
- Schneider Electric
- ABB
- Philips Electronics Vietnam Ltd.

Activities:

- Meets high-ranking government officers to discuss sector specific issues and status of policy reform
- Organizes events to share information / increase public awareness
- Engages in lobbying and publication of advocacy and position papers
- Prime voice of Renewable Energy business in Vietnam and also through VBF

- **Feed-in tariffs and offtake guarantees?**
- **No electricity price roadmap?**
- **Many licenses, no renewable energy power generation**
Example: 50+ licensed wind projects, but only a few built in reality
- **EVN's debt / cost control**

Risks for Power Producers



- **EVN the only off-taker, no choice**
- **Too low or no feed-in tariffs**
- **No commitments / no guarantees**
- **No legal framework for solar**
- **No licenses for international IPPs**

De-risking mechanisms

5 “No Cost” Reforms



1. Financial status, poor creditworthiness of EVN

“Risk Pool” - Donor Funded to replace MOF Guarantees

2. Regulatory Impediments

Direct Power Agreements / Rooftop Solar Licences only >3mw scale

3. Low Power Cost to Consumers

MOIT publish a Power Pricing Roadmap

4. Lack of Transparent Processes and Threat of Corruption

Quickly Publish Clear Regulations and Approval Processes - No “Preferential PPAs” / Bilateral MOIT Negotiations

5. Conflicts of Interest of EVN

Complete the Sale of SOE Non Core Assets

Contact information



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